

Spitfire Monthly Newsletter – April 2010

Foreword

Welcome to the April Spitfire newsletter.

This month we look at next generation voice and data technologies and how they can help your business - including SIP, VDSL and ADSL Annex M.

Our account management team is available on

020 7501 3333

or via email at accountmanagement@spitfire.co.uk

We look forward to speaking with you in the future.

Thank you

The Account Management Team

Next Generation Broadband Launched – VDSL is here!



After an extremely successful trial over the last 4 months, Spitfire is pleased to announce the launch of VDSL. Using fibre from the local exchange to the BT cabinet in the street (FTTC), VDSL will provide bandwidths of up to **40Mb downstream and 10Mb upstream**. 100 exchanges have been rolled out so far with another 100 due to be rolled out over the next 12 months.

Please contact your account manager to confirm availability in your area or visit www.spitfire.co.uk/vdsl.shtml for more information.

Voice over IP – ISDN Quality Provided on Spitfire Circuits

More businesses now look towards SIP and Voice over IP as alternatives to their traditional BT telephone lines - aiming to reduce costs, whilst increasing flexibility such as office locations, home workers and disaster recovery.

As a leading UK provider of SIP, Spitfire understands the importance of still being able to provide a premium call quality with no noticeable difference to ISDN digital lines. We are able to do this using our low cost dedicated **Voice Approved ADSL** circuits, which provide guaranteed SLA's on bandwidth.

To find out more and experience Spitfire SIP call quality first hand, please contact your account manager today – all calls to our office use SIP voice over IP!



Spitfire demo a full range of VoIP phone systems at UC Expo

At the UC Expo last month we showcased our award winning hosted telephony solution, SIP Communicator™, as well as demonstrating our SIP trunks on the latest IP telephone systems provided by Spitfire – SARK and 3CX.

All of these latest telephony solutions provide cost effective next generation IP telephony & unified communication solutions, **typically for less than 60% of a standard phone system**. Please call now to see how we can lower your costs with VoIP.

Please visit www.spitfire.co.uk/business_sip.shtml or contact your account manager.

Guaranteed Bandwidth on ADSL Annex M

Spitfire are now offering ADSL solutions with a guaranteed SLA on minimum bandwidth – making Annex M the perfect Internet circuit for real time applications such as Voice over IP and SIP.

Annex M Premium will provide up to 16Mb/2.5Mb with a guaranteed minimum throughput of 1Mb. The Standard version will provide a minimum throughput of 0.5Mb.