

Spitfire partners with Virgin Media Business

24 November 2016

Spitfire, the multi-award winning Internet telephony service provider and ISP, is now partnering with Virgin Media Business to offer customers access to Virgin Media Business' nationwide fibre optic network, providing even greater choice for network and pricing options.

Virgin Media Business has the largest privately built fibre-optic network in the UK. The company's IP technology provides a flexible, scalable network, supporting real-time services such as VoIP telephony and HD-quality video conferencing.

The addition of the Virgin Media Business increases Spitfire's ability to offer customers carrier and pricing diversity for its Ethernet solutions. Spitfire's portfolio of Ethernet services includes delivery via Fibre, EFM and GEA enabling the company to offer the best solution for each customer.

Greater customer demand for high-speed Ethernet connectivity is being driven by the migration of applications and data storage to the cloud. This accelerating trend is being powered by Google Apps, Microsoft Office 365 and other cloud based services.

For Spitfire, Justin Orde, Joint Managing Director commented, "Our new partner agreement with Virgin Media Business is great news for our customers, because we aim to provide them with the right network connectivity solution for their business needs and not a 'one size fits all' product.

Increasing demand for high speed bandwidth means we need to offer customers prompt implementation and flexible pricing options. Our partnership with Virgin Media Business gives our customers access to a substantial fibre-optic network."

Ends.

Suggested picture caption: Justin Orde, Joint Managing Director of Spitfire.

Spitfire Technology Group – delivering cost-effective comms solutions

Spitfire Technology Group was established in 1988 and today is one of the largest independent voice and data solution suppliers in the South East region providing carrier network services and Internet connections. The company also supplies voice and data networks, including phone systems produced by a number of leading manufacturers, with a full support and maintenance service.

Spitfire Technology Group can supply a comprehensive service for customers that extends from designing and implementing a telephony and data communications network to providing line rental and call billing, with complete after sales technical support and customer service.

Based in London and with a Midlands office in Redditch, Spitfire Technology Group employs over 100 staff and has an annual turnover in excess of £23 million. The company is dedicated to providing customers with integrated communication solutions that deliver cost savings and real benefits for business productivity and efficiency.

For further information contact:

Susie Ward

Marketing Director

Spitfire Technology Group

Tel: 020 7501 3085

Fax: 020 7501 3001

E-mail: susie.ward@spitfire.co.uk

Web: www.spitfire.co.uk

Editorial enquiries:

Glyn Pritchard

Vox Communications

Tel: 01892 822790

E-mail: glyn.pritchard@voxcomm.co.uk