

Spitfire adds TalkTalk Business Ethernet to its portfolio

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Spitfire, the multi-award winning Internet telephony service provider and ISP is now offering TalkTalk Business Ethernet. This addition to Spitfire's supplier portfolio increases the company's ability to offer customers carrier and pricing diversity for its Ethernet solutions ensuring customers have an even greater choice over network and pricing options.

Spitfire already supplies Ethernet from BT Wholesale, Colt, and Virgin Media Business. Spitfire's portfolio of Ethernet services includes delivery via fibre, EFM and GEA enabling the company to offer the best solution for each customer.

Greater customer demand for high-speed Ethernet connectivity is being driven by the migration of applications and data storage to the cloud. This accelerating trend is being powered by Google Apps, AWS, Microsoft Azure and other cloud based services.

For Spitfire, Justin Orde, Joint Managing Director commented, "Our new supplier agreement with TalkTalk Business means Spitfire really can offer customers the best circuit at the best price and in the shortest possible time frame for their needs. We aim to provide customers with the right network connectivity solution for their business needs and not a 'one size fits all' product. Increasing demand for high speed bandwidth means we need to offer customers prompt implementation and flexible pricing options."

Ends.

Suggested picture caption: Justin Orde, Spitfire Joint Managing Director

Spitfire Technology Group – delivering cost-effective comms solutions

Spitfire Technology Group was established in 1988 and today is one of the largest independent voice and data solution suppliers in the South East region providing carrier network services and Internet connections. The company also supplies voice and data networks, including phone systems produced by a number of leading manufacturers, with a full support and maintenance service.

Spitfire Technology Group can supply a comprehensive service for customers that extends from designing and implementing a telephony and data communications network to providing line rental and call billing, with complete after sales technical support and customer service.

Based in London and with a Midlands office in Redditch, Spitfire Technology Group employs over 100 staff and has an annual turnover in excess of £23 million. The company is dedicated to providing customers with integrated communication solutions that deliver cost savings and real benefits for business productivity and efficiency.

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