

Spitfire offering 1Gb Ethernet incentive until year-end

8 November 2017

Spitfire, the multi-award winning Internet telephony service provider and ISP, is offering near-net customers the same price for 1Gb Ethernet connections as on-net customers when they have access to fibre laid by Colt. Near-net is defined as within 100 metres of a building which already has Colt fibre to the premise. Near-net customers placing orders for 1Gb Ethernet circuits until the end of the year will be charged the on-net price. With no additional charges this provides substantial savings on the excess construction charges that might normally apply.

Spitfire can offer customers access to the UK's widest range of market leading, competitively priced Ethernet, FTTP, VDSL, SDSL, and ADSL circuits over the company's own core network. There is also a range of competitively priced backup solutions to provide resilience and business continuity. All circuits are monitored, fully managed and covered by clear service level agreements.

Commenting on the Colt near-net Ethernet offer, Justin Orde, Joint Managing Director for Spitfire stated, "We are working constantly with our supplier partners to offer customers the very best market value. This offer, made in conjunction with Colt, will allow more customers to cost-justify the upgrade to Ethernet, which is the gold-standard for internet connectivity."

Further terms and conditions apply and Spitfire reserves the right to withdraw this offer without prior notice.

Ends.

Suggested picture caption: Justin Orde, Joint Managing Director for Spitfire

Spitfire Technology Group – delivering cost-effective comms solutions

Spitfire Technology Group was established in 1988 and today is one of the largest independent voice and data solution suppliers in the South East region providing carrier network services and Internet connections. The company also supplies voice and data networks, including phone systems produced by a number of leading manufacturers, with a full support and maintenance service.

Spitfire Technology Group can supply a comprehensive service for customers that extends from designing and implementing a telephony and data communications network to providing line rental and call billing, with complete after sales technical support and customer service.

Based in London and with a Midlands office in Redditch, Spitfire Technology Group employs over 100 staff and has an annual turnover in excess of £23 million. The company is dedicated to providing customers with integrated communication solutions that deliver cost savings and real benefits for business productivity and efficiency.

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