

**PARTNER
TESTIMONIAL**



Spitfire Network Services – Hosted PBX 2.1

I signed up as a Spitfire Partner in 2006 and since then I have been providing their voice and data services to my customers. My core business is providing IT services to SME's in the restaurant and hospitality industry. My partnership with Spitfire has enabled me to provide reliable, flexible and high quality voice and data services to my hospitality clients time and time again.

I have a great relationship with my Spitfire account manager. Having a single point of contact with excellent technical knowledge and commercial experience allows us to work together efficiently. Most of the time we can meet both the technical and commercial needs of my customers effortlessly without the need to involve Spitfire's deep level technical team. This greatly increases the speed at which we can work.

His service is backed up by Spitfire's extensive range of products. Among these are the Hosted PBX 2.1 cloud based phone system and voice approved SDSLM broadband circuits which we promote to nearly all my hospitality clients. The Hosted PBX 2.1 is an ideal solution for my customers. It is simple to roll out and offers all the functionality they would ever likely need. Despite all the functionality it is also a very cost effective phone system which is especially important to my SME customers who are always looking closely at their bottom line profit.

Alongside the system features, it is also essential that my customers receive a reliable, always on service. Spitfire's Hosted PBX 2.1 benefits from dual SIP networks for added resiliency so I know I am recommending a phone system, and a service provider, that my customers can rely on.

Spitfire's understanding of my business and my customers businesses has been invaluable throughout our partnership. I always feel confident that my reputation is safe when using their products and services. I feel secure in the knowledge that I am offering a service to my clients that is going to improve their operational efficiency. Spitfire's phone system and Internet circuits give them, and me, reliability, flexibility and excellent, technical after sales support. They are an essential partner to my business and have been for the last fourteen years.

Sincerely

Mark Whipp

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