

**PARTNER
TESTIMONIAL**



Spitfire Network Services – Hosted PBX 2.1

We made the decision to sign up to Spitfire's partner program in 2017 and they have been our primary ISP and telephony supplier ever since. Our core business is providing IT support including security, disaster recovery, cloud services and telephony to our customers and we use Spitfire's product range to compliment and also to expand our product offering.

Before working with Spitfire we had worked with other ISPs for connectivity and telephony services however what we have found in Spitfire is a partner that offers us a high quality product, at a competitive price and backed by an excellent account management service and technical support team. It has enabled us to provide our customers with a service we can rely on and at the same time build additional revenue streams for our business through commission payments.

When it comes to cloud phone systems, Spitfires Hosted PBX 2.1 is ideal for our customer base. It offers a wide range of features and allows our customers the flexibility to work from anywhere. More importantly it is reliable, which is very important to our customers, and it is very cost effective. This product has allowed us to expand our telephony base and increase our profit margins.

This excellent phone system is backed up by Spitfire's proactive account management service. Our account manager takes the time to understand our customers business which then reassures me that my customers will always be serviced with the right products and they will be well looked after.

Whenever we require the help of Spitfire's support team we get through to someone right away who can immediately begin diagnostics on the problem. The support technician is knowledgeable and understands how to fix the fault quickly. This is an essential requirement for us in an ISP and telephony partner due to the critical importance of the services that are provided.

We consider Spitfire a valuable partner to Natpoint and we would recommend them to any business. We are very happy to endorse their Hosted PBX 2.1 phone system,

Kind Regards

Michael Glass
Director

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