

**PARTNER
TESTIMONIAL**



Spitfire Network Services – ISP Products and Services

We have been a Spitfire Partner for over 10 years now, primarily partnering with them on their ISP products and services.

We initially partnered with Spitfire to sell their broadband packages. As our business expanded and our range of clients increased, Spitfire were able to assist us in delivering a variety of Internet services including EFM and Leased Line circuits. We have always been confident that Spitfire will be able to deliver the right products and services for our customers. We have been pleased by the support available, especially when we have been selling and installing a new product.

We have recently started a project with Spitfire to review our customers' out-of-contract services. This proactive account management is one of Spitfire's real strengths and gives us the freedom to focus on other areas of our business. We are confident that our account manager is always able to quickly and informatively answer our questions.

We have always been impressed by their Support Team, in particular the prompt and detailed feedback we receive on the rare occasion that we have to report a fault. This high level of support ensures we maintain a strong relationship with our customers.

Spitfire has been a true partner for NetVector. They have been there with us as we have grown from our first broadband installs to our first Leased Lines. They have assisted us every step of the way from initial query to any technical issues as they arise.

Our customers are happy which means we are happy!

Nigel Holmes
Director

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