September Newsletter 2016

Welcome to the latest edition of the Spitfire Newsletter!

SPITFIRE®

VOICE ● INTERNET ● DATA

In this edition, we look at some exciting new developments and products, including:

- Colt

- Gb Ethernet Circuits

- 3CX

- Web Ordering

- CloudConnect

Contact our Sales Team or your Account Manager for more information and details on anything featured.

DIRECT SALES: 020 7501 3333
www.spitfire.co.uk

colt

Spitfire are pleased to announce our new partnership with Colt Telecom

SPITFIRE ETHERNET
Due to the ever expanding UC market, businesses are becoming more and more reliant on their internet connections and Spitfire are committed to ensuring our Ethernet circuits are readily available to help deliver these business applications.

COLT NETWORK
Colt use independent infrastructure from the BT Premium Ethernet Network that Spitfire already utilises, providing even more diversity in connectivity options.

SPITFIRE DIVERSITY
This means Spitfire can now use both carriers to provide the most cost effective Ethernet circuit wherever our customers are located. The addition of Colt Ethernet to our product portfolio means Spitfire can now provide both carrier and geographic diversity in our Ethernet solutions. This strengthens our ability to offer mission critical environments, especially when combined with our new market leading Ethernet SLAs!

Increased Popularity of Gigabit Ethernet Circuits

With the increasing growth of cloud computing and the growing popularity of IaaS, PaaS and SaaS, the demand for a high speed, reliable internet connection is higher than ever. Spitfire have met these demands and have revised our 1Gb Ethernet pricing to be more competitive than ever, so give us a call to get a quote!

FASTER DELIVERY
Benefit from short lead times for on-net locations with an expedite process also available for time-critical installations.

ISDN Call Charges on the Rise

More and more businesses are moving from traditional ISDN to SIP taking advantage of greater flexibility, resilience and lower call charges. This move is expected to continue its trend as ISDN call costs are increasing. Combined with Spitfire voice internet circuits and market leading SLAs, Spitfire SIP voice quality will be guaranteed to offer the all-important business grade service Spitfire strive for. Make sure that you are on the lowest call rates, by moving to Spitfire SIP.

3CX®

We can now offer four methods of deployment for our award winning 3CX phone system

- ON PREMISE
- HOSTED
- CLOUD
- INSTANCE

Your account manager will be able to guide you through these deployment options and find the best fit for your business.

Join us at this year's IP Expo, to see a live demo of 3CX.

IP EXPO EUROPE
7-8 October 2015, ExCeL London

Click **here** now to register for free.

IP Expo Europe Registration 2016

ON PREMISE
Perfect for single site deployments and customers who wish to purchase their own system.

HOSTED
Great for multi-site deployments with more than 30 extensions.

CLOUD
Well suited to both single and multi-site deployments with fewer than 50 extensions and customers who wish to minimise capital expenditure.

INSTANCE
Geared towards IT partners who wish to deploy and configure their own systems but still take advantage of Spitfire's pricing, connectivity and SIP trunking.

Help Spitfire Go Green

In a bid to cut down administration and to help the environment, from May 1st 2016 our customers were given the option to be sent a notice electronically that their Invoices and Statements were ready to view on the Spitfire web portal – simply log on to Spitfire's web billing at www.spitfire.co.uk if you haven't activated this yet. As an additional incentive, all customers who register before 1st October 2016 will receive a one off credit of £5 on their next invoice!

Spitfire Launch Web Ordering

We have now expanded our web ordering services so that our clients and partners can create, complete and progress orders at the push of a button. This is a great feature for any partners or customers who frequently place circuit orders with us. In addition, our customer portal allows you to access order updates, support tickets, billing and further account information. Get in touch with your account manager to find out more.
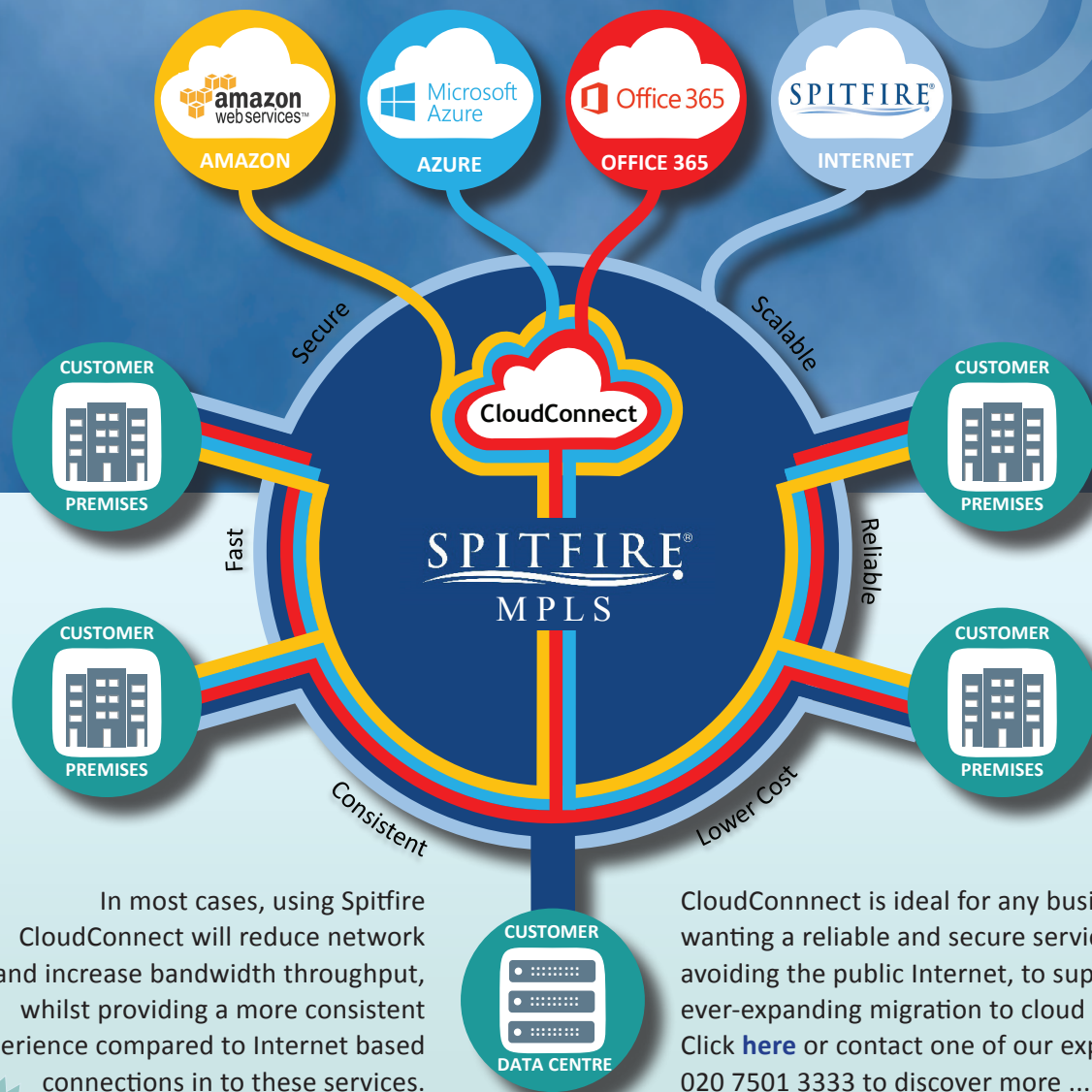
www.spitfire.co.uk

Spitfire Launches CloudConnect

We are continually looking for ways to expand our cloud footprint and CloudConnect is the latest addition to our portfolio!

If you use Amazon Web Services or Microsoft Azure, we can now provide guaranteed, secure, high speed, low latency bandwidth into these services through Spitfire CloudConnect.

In most cases, using Spitfire CloudConnect will reduce network costs and increase bandwidth throughput, whilst providing a more consistent experience compared to Internet based connections in to these services.

CloudConnnect is ideal for any business wanting a reliable and secure service, avoiding the public Internet, to support the ever-expanding migration to cloud services. Click **here** or contact one of our experts on 020 7501 3333 to discover more ...

New Improved Service Level Agreements

Spitfire is pleased to release updated and improved SLAs covering all bases of services and products. We have developed these SLAs to ensure our clients' business continuity remains at the heart of the Spitfire ethos.

With businesses relying more heavily on applications (as above) Spitfire are delivering market leading SLAs on Ethernet with 100% uptime target! Please click below for further details:

http://www.spitfire.co.uk/wp-content/uploads/2016/04/Spitfire-Service-Level-Agreement-v2.pdf