

**PARTNER  
TESTIMONIAL**



## Spitfire Network Services Limited – Internet Service Provider

Our partnership with Spitfire started in 2006 and we predominantly recommend Spitfire's internet connectivity service's to our customers. The reason that we provide Spitfire's ISP services such as their business broadband, fibre ethernet and mobile data services is because we trust that not only will they provide our customers with a reliable and premium service, it is backed by a high level of customer service and account management, which is simply not provided by other ISPs.

Our Partner Account Manager demonstrates technical and commercial knowledge that gives us the reassurance we are recommending the most appropriate solution to our customers. They take the time to understand the customers' business and then design a solution that is most appropriate for them whether that is simply broadband internet connectivity or a more complex multi-site network with performance guarantees.

We also get excellent support from Spitfire post sale. If we require technical support we speak to a support technician who quickly understands the issue and will begin performing diagnostics and repairing the fault. They will then keep us informed as they find a resolution. Alongside this the account management team is very proactive in speaking with our customers to ensure they are always on the most appropriate at the most competitive price.

As a Spitfire partner we also have access to their online resources via the Partner Knowledgebase, product training sessions (at no cost) which have helped us better understand cloud telephony and invitations to network events in which we gain information on the latest products and industry updates.

Kind regards,

Graham Walden  
Managing Director, Mobit Limited



We would highly recommend Spitfire to any  
business who requires ISP services.

