

PARTNER TESTIMONIAL



Spitfire Network Services – Connectivity Provider

Select Support has chosen to partner with Spitfire because they provide us with a wide range of connectivity services and they work closely with us to design solutions based on a comprehensive understanding of our customers' requirements. The interaction we have with our Account Manager is key to this process – we can discuss both technical and commercial aspects with a single point of contact which often includes innovative ways of bringing together different technologies to provide a unique solution.

A common requirement for our customer base is a fast and reliable internet connection that has performance SLAs to ensure it meets the connectivity demands when working with business critical applications in the cloud. These customers also demand a totally independent backup circuit for added resiliency. Spitfire can provide us with premium fibre ethernet circuits through multiple wholesale providers and mobile data backup connections that are completely independent of each other, from the physical infrastructure through to the route back to the core network and breakout to the internet. They help us design these solutions with intelligent failover configuration to give our customers complete assurance they can trust in their connectivity solution. This also makes our LAN management proposition easier and more effective and has really transformed the commercial offering to businesses we work with.

We have also worked closely with Spitfire's provisioning team and we have found them to be extremely efficient in managing the wholesale suppliers and ensuring the connectivity is delivered to our customers on time. This gives us one less thing to worry about and helps our projects run smoothly.

From design to implementation we have continuously been very impressed at how easy it is to work with Spitfire, even for more complex solutions. The technical knowledge at every stage of the process along with the ability to think outside the box is what sets them apart from other ISPs.

Kind regards,

Lee Thelwall
Managing Director, Select Support IT Limited



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