

# AFFORDABLE, FLEXIBLE CONNECTIVITY FOR REMOTE PAYMENT KIOSKS

## PAYMENT KIOSKS LIMITED

*Payment Kiosks Ltd is a UK-based provider of innovative self-service payment systems, helping organisations across multiple sectors collect payments securely and efficiently. From leisure centres to visitor attractions, car parks to council facilities, their kiosks make modern payment solutions accessible without large capital costs or complex maintenance.*

The company specialises in the software that powers the kiosks, ensuring payments flow seamlessly into wider EPOS and financial systems. From burger chains integrating with delivery apps, to councils collecting rent and rates, to hospitals handling prescriptions and scan payments, Payment Kiosks Ltd delivers the underlying technology that makes each kiosk work.

### The Challenge:

Payment Kiosks Ltd needed a connectivity solution that:

- Delivered reliable internet access, even in remote locations without traditional Wi-Fi or wired connections
- Avoided the high fixed charges of their existing SIM supplier



Tom Quarry,  
Managing Director,  
Payment Kiosks Ltd

- Offered flexible terms without being tied into large, costly contracts
- Could be scaled to meet demand without minimum order quantities

Many of the company's systems are deployed in hard-to-reach sites where secure, dependable connectivity is critical for processing transactions. Each kiosk relies on a SIM to connect securely to central payment systems.

Data use is minimal – just enough to process transactions – yet under their previous supplier's consumer-focused model, Payment Kiosks were charged against high fixed bundles that rarely matched actual usage. Tom Quarry, Managing Director, Payment Kiosks Ltd, explains:

***"We only use a very small amount of data, but we were tied into contracts and charges designed for heavy consumer use. It just didn't fit our profile, and it made the service more expensive and more difficult to manage than it needed to be."***

### The Spitfire Solution

Payment Kiosks Ltd adopted Spitfire's Pay-Per-MB connectivity model, designed specifically for low-data, remote deployments.



Innovative • Flexible • Reliable • Supportive • Cost Effective



The benefits of the solution include:

- Only pay for what you use.
- No minimum order quantities – flexibility to roll out a single kiosk or scale to hundreds.
- Flexible contracts – just a three-month minimum term.
- Reliable 4G/5G connectivity – secure, independent access without depending on customer infrastructure.

The decision to switch was straightforward:

***“We were looking for a business-focused provider, and Spitfire stood out straight away. The pricing was excellent, but just as importantly, the team is responsive, interested in our business and makes the whole process simple.”***

#### Security and Independence

For hospitals, councils and other highly regulated customers, integrating kiosks onto internal networks is often impossible. Approvals can take months, if they are granted at all. Using Spitfire SIMs gives Payment Kiosks Ltd a secure, independent connection that avoids these barriers. Tom Quarry clarifies:

***“In environments like hospitals and councils, you can’t just connect to internal networks. Using Spitfire SIMs gives us the independence and reassurance we need – it’s secure, reliable and practical.”***



#### Business Impact

With Spitfire’s connectivity in place, Payment Kiosks Ltd can now:

- Deploy kiosks anywhere, without waiting for customer network access
- Reduce overheads thanks to a low-cost, usage-based model
- Scale flexibly without minimum commitments
- Rely on responsive account management and professional B2B support

#### Looking Ahead

From ticketing along the Thames to burger restaurants, councils, hospitals and market stalls, Payment Kiosks Ltd’s systems are helping organisations of all types modernise payments.

With Spitfire’s affordable, secure and flexible connectivity underpinning each deployment, the company can focus on what it does best: delivering the software intelligence behind every successful transaction.

**Payment  
KIOSKS**



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