

08 July 2026

SPITFIRE-LE-AA-01-R0

Alan Joy

By email: Alan.Joy@spitfire.co.uk

Dear Alan,

RE: Spitfire – Testimonial

Clement Acoustics has worked with Spitfire to support the connectivity requirements of our remote noise, dust and vibration monitoring systems deployed across construction, infrastructure and environmental projects throughout the UK.

As our business has grown, secure and reliable remote access to monitoring equipment has become increasingly important. We needed a solution that would simplify deployment, give our engineers secure access to devices in the field whilst not exposing our devices on the public internet.

Spitfire took the time to understand how we operate before recommending a solution. Rather than simply supplying SIMs, they designed a secure private networking solution that has fundamentally improved the way we deploy and manage our monitoring systems.

The implementation process was straightforward, with a proof of concept quickly demonstrating the benefits before we rolled the solution out more widely. Today our engineers can securely access monitoring equipment wherever it is installed, without exposing devices to unnecessary security risks or relying on complex networking arrangements.

Moving away from the reliance of manufacturer-hosted platforms for remote access has given us much greater independence. We now have control over our own systems and only pay for the data we actually use, rather than paying for proprietary subscription services we don't need.

Equally important has been the level of support we've received. Spitfire's team has been responsive, knowledgeable and easy to work with throughout the project, whether providing technical guidance or responding quickly when we've needed additional SIMs for live customer sites.

The solution has given us a secure and repeatable deployment model that supports the continued growth of our business, and we have now standardised on the Spitfire solution for future mobile monitoring deployments.

We would have no hesitation in recommending Spitfire to any organisation looking for a secure, reliable and well-supported IoT connectivity partner.

Yours sincerely,



Andy Thomas MIOA

Director

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